

Altos Pendings Intel™

Altos Pendings Intel covers homes under contract nationwide at the address level, giving clients a real-time view of what prices homes are selling for 30 to 90 days ahead of the official sales data. Altos has historical pendings data available back to 2021.

How We're Different

Given the dozen non-disclosure states, Altos Pendings Intel gives forward visibility to sales data by 30 to 90 days. Historically, the final sale price of a home falls within 1-5% of the last listed price of the home, making Altos Pendings Intel a relatively accurate picture of housing transactions today.

Use Cases

Lenders

Altos lending clients use Altos Pendings Intel for better market context on properties and regions they are lending against.

Investors

Single-family and public market investors use Altos Pendings Intel to gain visibility on housing market transaction levels and volume across all markets.

Homebuilder

Altos homebuilder clients use Altos Pendings Intel to evaluate sales velocity of prospective expansion markets and provide a benchmark for new construction pricing levels.



Altos Pending Intel pairs well with Altos Listings Intel, as it allows clients to see how listings performed prior to going under contract and track how many listings are falling off without being sold. The two datasets together give the most complete view of housing market health and performance as two sides of the same coin.

Altos Pending Intel Fields

date	zip	geo_lat
property_id	price	geo_long
pending_id	type	days_on_market
parcel_number	beds	agent_name
county_fips_code	baths	agent_email
street_address	floor_size	agent_phone
city	lot_size	agent_office
state	built_in	days_in_contract

Our Process

- All Altos data is updated weekly on Sundays and covers as close to 100% of the population as is technically feasible.
- We source data every single day, and our data team checks and cleans the data to present the most accurate view of national and local housing markets each week.
- All datasets are available at a national level, and all but Altos Trends data are address-level.
- Every address-level dataset includes geo-tagging with latitude and longitude.
- National datasets are uniformly formatted for all markets.

Ready to get started? Email sales@altosresearch.com for sample data and a price quote today.